



new solutions

● MANAGED IT SERVICES

# A better way to manage **IT**

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We help New Zealand businesses move from reactive, stressful IT into structured, secure and predictable environments that support how you actually work.

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[newsolutions.co.nz](https://newsolutions.co.nz)

09 320 0525

**Most organisations accumulate IT over time. Systems change, staff come and go, security becomes inconsistent, and nobody is completely sure where the risks sit.**

New Solutions brings structure, clarity and accountability, so your people stay productive, your systems stay secure, and your business keeps moving forward.

Founded in 2013, New Solutions is an Auckland-based managed IT services provider supporting businesses across New Zealand and Australia. We deliver IT as a structured, security-led service, not just reactive break-fix support. We are known for our responsive, personal approach, our near-zero client turnover, and for recommending what fits your business, not our sales targets. When you call, you reach an engineer who knows you, not a first-level helpdesk.

## How we help you

### **Reduce cyber risk**

Layered security and continuous posture monitoring that keeps threats and gaps in check.

### **Increase productivity**

Reliable systems and fast, personal support so your team can get on with their work.

### **Predictable IT costs**

Clear, structured service plans with defined inclusions and no surprises.

### **Plan for the future**

Roadmaps, budgeting and lifecycle planning to keep you ahead, not behind.

## ● OUR APPROACH

- 01 Assess & align** — we review your environment and bring it to a supported, secure standard.
- 02 Secure & standardise** — we implement the tools and baseline needed for a managed service.
- 03 Manage & support** — we provide ongoing monitoring, support and administration.
- 04 Improve & plan** — we continue to strengthen your environment and help you plan ahead.

# The New Solutions Circle of Protection

Security is not a single product. It is a set of layers that work together to reduce risk. Our Circle of Protection builds a complete security and operational framework around your business, aligned to recognised security standards and industry best practice.

## TEN LAYERS OF PROTECTION

- |                                    |                                       |
|------------------------------------|---------------------------------------|
| <b>01</b> Identity & access        | <b>06</b> Threat detection & response |
| <b>02</b> Devices & endpoints      | <b>07</b> Compliance & governance     |
| <b>03</b> Email & collaboration    | <b>08</b> Network security            |
| <b>04</b> Data protection & backup | <b>09</b> Business continuity         |
| <b>05</b> Security awareness       | <b>10</b> Strategic IT planning       |

Beyond day-to-day support, we continuously assess your Microsoft 365 environment to identify security, compliance and AI-related risks before they become business problems, then guide remediation.

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- Microsoft Secure Score monitoring and a quick security baseline assessment.
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- Continuous compliance auditing against recognised security frameworks and best practice.
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- AI risk reporting, including Copilot readiness and data exposure analysis.
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- SharePoint, OneDrive, identity, data loss prevention and sensitivity label reviews.
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## Connectivity & workplace services



**Microsoft Teams Calling**



**Managed business internet**



**Managed print solutions**



**Meeting Room & Collaboration Solutions**



**Mobile device management**



**Microsoft 365 & cloud services**



**Hardware procurement & lifecycle**



**Managed email signatures**

# Choose the level of cover that fits

## Essential IT

A managed, monitored foundation covering the essentials, keeping your systems supported and secure.

## Secure IT

**RECOMMENDED**

Our recommended plan for most organisations, with stronger security and control built in as standard.

## Strategic IT

Adds governance, regular reviews and advanced protection for organisations with higher requirements.

## Add-ons & bundles

Modular protection and services tailored to each client's needs, risk profile and budget.

## Let's review your IT environment

We'll show you where your risks are today, what's working well, and the most practical path forward.

